

## **Closet Designer/Sales Person (Based in Montgomeryville, PA)**

The Closet Works, Inc. (based in Montgomeryville, PA) is a leading custom closet company which has enjoyed a stellar reputation for over 30 years. We are currently seeking a talented individual for our sales/design team. This position is for a full-time employee (with flexible hours) who wants more than a job, but rather, a career offering growth and prosperity in a professional environment with a proven company.

### **We Offer:**

1. A comprehensive training program
2. Excellent compensation – successful candidates will earn \$50,000-\$75,000 per year or more in this commission position.
3. A professional and pleasant work environment
4. A laptop computer for company-related use
5. An average close rate of over 75%
6. Excellent sales leads – **no** cold calling
7. 401k plan with company contribution

### **This job requires:**

Strong communication and listening skills

Meticulous attention to detail

Well-developed organizational and time management skills

A pleasant and outgoing personality

A reliable vehicle, valid driver's license and clean driving record

Previous sales experience is a plus

Proficiency with computer programs including MS office, CAD or similar experience is a plus

We are seeking an ethical, honest and mature professional who can perform at a consistently high level with a minimum of supervision after training has been completed.

### **Typical Tasks:**

1. Visiting clients' homes
2. Interviewing prospective customers to determine needs and desires
3. Accurate measurement of closets and storage spaces
4. Creating designs and preparing drawings with CAD computer program
5. Quoting projects, closing the sale and completing necessary paperwork for order processing

Sales Designers are required to take occasional evening or weekend appointments on a rotating schedule with the rest of the sales staff. Special consideration will be given to applicants who have previous design, space planning, architectural or similar experience.

We are looking for a committed team member who is responsible, reliable and who understands that to achieve outstanding results, one must provide outstanding effort. This is a truly excellent opportunity for a serious, motivated and talented person.

We are the leaders in our field for a very good reason. We offer a superior product, extremely competitive pricing and a remarkably positive experience for our customers from start to finish.

If you would like additional information about the company, we invite you to explore our website at [www.closetworksinc.com](http://www.closetworksinc.com). Please submit resumes with professional references to David Cutler at [dcutler@closetworksinc.com](mailto:dcutler@closetworksinc.com), CC: [jrdelp@closetworksinc.com](mailto:jrdelp@closetworksinc.com).