

Closet Designer/Sales Person

Compensation: **Commission based, ranging from \$55,000-\$85,000 and higher**

Are you awesome? Want to work with awesome people and sell products people want?
We want to talk to you! Learn about us here:



The Closet Works, Inc. (based in Montgomeryville, PA) is an industry-leading LEAN company which has enjoyed a stellar reputation for over 30 years. We are currently seeking a talented individual for our sales/design team. This position is for a full-time employee (with flexible hours) who wants more than a job but rather, a career offering unlimited growth.

We offer:

- Excellent sales leads with an average close rate of 75% – **no** cold calling
- A comprehensive training program
- Excellent compensation – unlimited salary potential in this commission position
- Excellent administrative, technical and design support
- A laptop computer for company-related use
- 401k plan with company contribution

This job requires:

- Strong communication and listening skills
- Meticulous attention to detail
- Creative problem-solving skills
- Well-developed organizational and time management skills
- A pleasant and outgoing personality
- A reliable vehicle, valid driver's license and clean driving record

Typical Tasks:

- Visiting clients' homes
- Interviewing prospective customers to determine needs and desires
- Accurate measurement of closets and storage spaces
- Creating designs and preparing drawings with CAD computer program
- Quoting projects, closing the sale and completing necessary paperwork for order processing

Special consideration will be given to applicants who have previous sales, design, space planning, architectural or similar experience.

We are looking for an ethical, honest, mature professional who is responsible, reliable and who understands that to achieve outstanding results, one must provide outstanding effort. This is a truly excellent opportunity for a serious, motivated and talented person.

If you would like additional information about the company, we invite you to explore our website at www.closetworksinc.com. Please submit resumes to David Cutler at dcutler@closetworksinc.com, CC: jrdelp@closetworksinc.com.